

# Gilman Performance Solutions...Increasing Your Success!

## TEAMS

Team Building	New Team Leader Assimilation	Team Effectiveness	Team Assessment	Successful Team Player	Team Kickoff
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*200+ Repeat Clients from smaller to some of the largest!*

*Celebrating 25 years of Increasing Success for Individuals & Teams!*

## PRESENTATIONS & MEETINGS

Persuasive Presentation Skills	Leading Meetings	Facilitator Training	Enhancing Meeting Skills	Train-The-Trainer	Presence Image Brand
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## INTERACTION SKILLS

Power to Influence	Conflict Management	Dealing with Difficult Behaviors	Emotional Intelligence	Career Development Taking Charge	Generational Differences	Influence Without Authority
Negotiating & Influencing Skills	Sexual Harassment Prevention	Unconscious Bias, Listen with Empathy	Accountability: Result Focused	Communicating For Results	Diversity and Inclusion	Interpersonal Styles (see below)

## LEADERSHIP & MANAGEMENT

Leadership Development ... <i>Your Way</i>	Change Leadership & Management	Coaching For Success	Increasing Managerial Effectiveness	Interviewing/ Selection Skills	Situational Manager	Leadership FIRST Framework
Management Essentials	Mentoring	Performance Management/ Development	Virtual Remote Management	Skillful Conversations	Individual Coaching	Leadership Challenge

## SALES & CUSTOMER SERVICE

Service Success	Increasing Selling Skills	Maximizing Relationship Selling	Persuasive Sales Presentations	Sales Meeting Design	Sales Negotiating	Selling Strategically	Account Management
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## TIME/TASK MANAGEMENT

Project Management: Fundamental	Project Management: Advanced	Problem Solving Process	Managing Priorities Successfully
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## SURVEYS

Engagement	Styles	Voice of Customer	360 GPS or Your Competencies
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## INTERPERSONAL STYLES

Social Styles: Driver, Amiable, Analytic, Expressive	MBTI®	DiSC	Versatility Power
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## ADDITIONAL SERVICES

Innovation, Take Work Out	Meeting Design & Facilitation	Web-Based Competency Dictionary	Automate Behavioral Interviews
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